

Canadian Global Exploration Forum



Offshore Technology Conference (“OTC Asia”)
Kuala Lumpur, Malaysia
March 20-23 2018

Alberta Trade Mission



- Invited by Mr. Victor Lee of the Alberta Government: Economic Development and Trade – Director Trade and Investment Asia-Pacific to attend Alberta Trade Mission in Asia.
- Destination Countries of Indonesia, Malaysia and Vietnam
 - Commenced in Jakarta to KL to Vietnam
 - Central point of interest was the OTC in Kuala Lumpur
- Approximately 20 Alberta companies represented on the Trade Mission – mainly supply related companies.
- Jakarta stop: meetings with IPA Indonesia, Pertamina, various government trade reps and embassy staff and introductions to purchasers of O&G supplies in Indonesia.
- Main event the following week in KL for OTC

ASIA'S PREMIER OFFSHORE ENERGY EVENT

Founded in 1969, the Offshore Technology Conference (OTC) organises the world's foremost events for the development of offshore resources in the fields of drilling, exploration, production, and environmental protection. The flagship OTC is held annually in Houston, Texas, U.S.A.

The first OTC Asia was held in 2014. OTC Asia's vision and goal is to fulfil OTC's mission to promote and further the advance of scientific and technical knowledge of offshore resources and environmental matters. Furthermore, OTC Asia aims to:

- Meet the demand for technical information to support the growth of the offshore oil and gas industry in Asia.
- Provide opportunities for industry professionals and their employers to share their applied technologies and best practices with other producing areas in the world.
- To create opportunities to institute and strengthen intersociety collaboration and cooperation with member societies based in Asia.



PRINCIPAL SPONSORS



Topical Luncheon – Day 3 (22 March)

GENERAL SPONSORS



Conference Umbrellas,
Ice Cream Social - Day 1 (20 March)
and University R&D
Showcase & Challenge (Co-Sponsor)



The Next Wave and
High School Student
STEM Event (Co-Sponsor)



Escalator Runner



Conference Bags



Directional Signage



Audio Visual Equipment
and Knowledge Sharing
(ePoster) Stations



Topical Luncheon – Day 2
(21 March)



Executive Sponsor



Conference Bottled Water



High School Student STEM
Event (Co-Sponsor) and
Coffee/Tea Breaks – Day 2 (21 March)



Notebooks and Pens



Caps



University R&D Showcase &
Challenge (Co-Sponsor)



University R&D Showcase &
Challenge (Co-Sponsor)



Sponsor



University R&D Showcase &
Challenge (Co-Sponsor)



Conference and
Exhibition Map



Cell Phone Charging
Stations

SPONSORING ORGANISATIONS



American Association of
Petroleum Geologists



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Chemical Engineers



American Institute of
Mining, Metallurgical,
and Petroleum Engineers



American Society of
Civil Engineers



American Society of
Mechanical Engineers



Institute of Electrical and Electronics Engineers,
Oceanic and Engineering Society



Marine Technology Society



Society of Exploration
Geophysicists



Society for Mining,
Metallurgy & Exploration



SNAME



Society of
Petroleum Engineers



The Minerals, Metals &
Materials Society

REGIONAL SPONSORING ORGANISATIONS



Brazilian Petroleum,
Gas & Biofuels Institute



International Association
of Drilling Contractors



Petroleum Equipment
& Suppliers Association

OTC ASIA 2018 IN NUMBERS

5



19,003
Unique Attendees



1,451
C-Suite Executives and
Government Officials



239
Sponsors and Exhibitors



18
NOCs and IOCs



5,274
Participating Organisations



71
Countries Represented

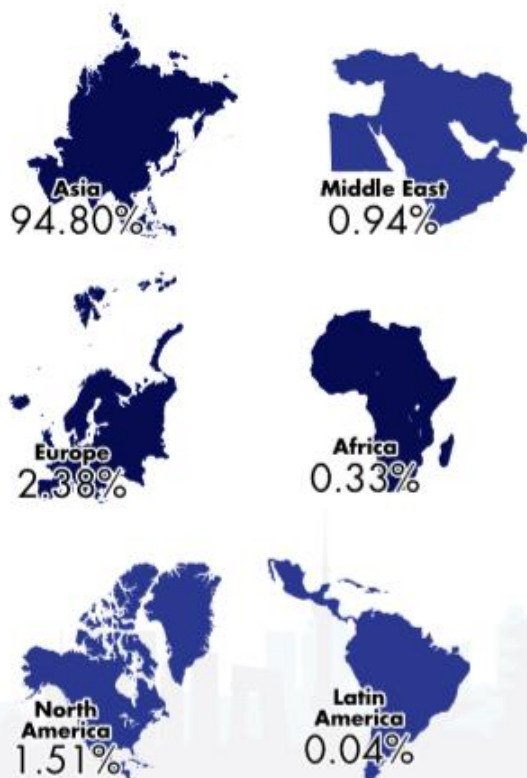


30+ Hours
of Networking and
Business Opportunities

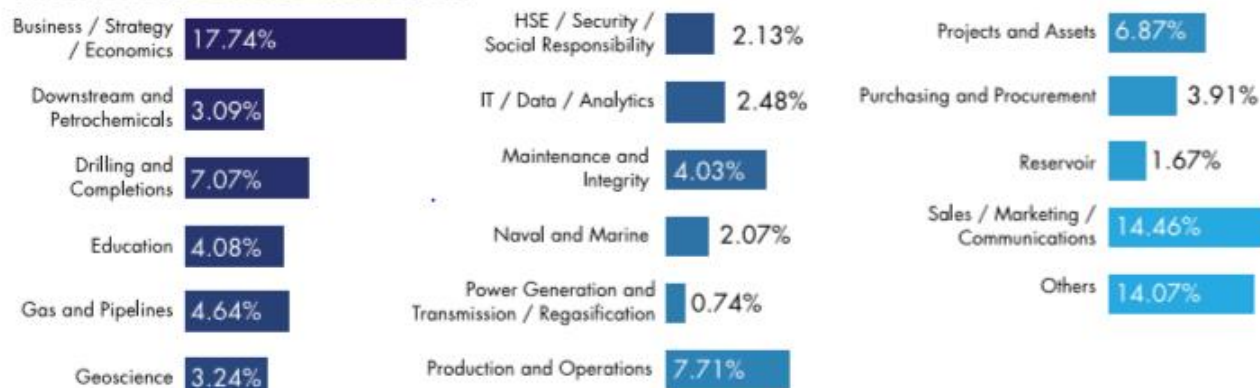


15+ Hours of
High-Level Industry
Dialogues

ATTENDANCE BY REGION



ATTENDANCE BY JOB FUNCTION



rated OTC Asia
as good to excellent



would recommend
OTC Asia to their colleagues



plan to participate in
future OTC Asia events



said it was valuable
to attend OTC Asia



Alberta Trade Mission



- Main objective of promoting CGEF as a global organization as we have been doing at various trade shows around the world.
- Develop relationships and attract membership if possible
- Three day show in KL that provided substantive traffic to the Alberta Pavilion where CGEF booth was set up.
- Trade meetings and relationship building in Indonesia and Vietnam

Alberta Trade Mission

CGEF Membership Benefit



- Indonesia Intros and Contacts:
 - Indonesia Petroleum Association (IPA)
 - SKKMIGAS – Gov't regulator
 - Ministry of Energy
 - Pertamina
 - Canadian and Alberta Government Contacts
 - Introduction to various country based representatives: Geoservices, in country reps
 - Industry Players and Partners: Husky, Total, Repsol, Conoco-Phillips, Chevron
 - Introduction to various Conventional and un-conventional bid rounds
 - Alberta based suppliers attempting to supply projects in country
- Vietnam Intros and Contacts:
 - Victor Lee: Alberta Government

Alberta Trade Mission

CGEF Membership Benefit



- **Malaysia Intros and Contacts:**

- Malaysia Petroleum Resources Corporation
- Malaysia Oil and Gas Services Council
- Canadian and Alberta Government Contacts
- Petronas various divisions
- Industry Players and Partners: Husky, Total, Tamirind, Conoco-Phillips, Chevron
- Introduction to various country based representatives: BIV Builders
- Alberta based suppliers attempting to supply projects in country

- **Additional Asian Country Representation:**

- Thailand
- Myanmar
- Cambodia